

The California Department of Transportation's (Caltrans) North Region Calmentor Program, created by former Governor Arnold Schwarzenegger's Executive Order S-11-06, promotes small business participation in the transportation marketplace. The Calmentor North Region (CNR) Program consists of Districts 1, 2 and 3 and aims to increase small Architectural & Engineering (A/E) firm participation in public transportation projects in the Northern California region, from Sacramento to the Oregon border.

## MISSION

Calmentor North Region provides a forum to foster meaningful Mentor/Protégé relationships by offering education, training and networking with the goal of increasing business opportunities within the transportation marketplace.

## GOALS AND OBJECTIVES

**Education** – Calmentor North Region, in collaboration with other entities, provides opportunities to increase member and industry capabilities through education and training.

**Mentor Recruitment** – Promote the benefit of involvement of mentor firms to increase their participation in Calmentor North Region.

**Industry Forums** – Provide an arena for the A/E community to develop business relationships that foster new opportunities for small and large firms.



Calmentor North Region connects established large business Mentor firms with aspiring small business Protégé firms in a supportive, reciprocal relationship.

## MENTORS

Mentors are established firms willing to commit time to help small firms achieve their growth potential.

## PROTÉGÉS

Protégés are small businesses seeking growth potential in the transportation marketplace.



*"Calmentor provides meaningful networking and educational opportunities for A/E firms who actively participate. Mentors and Protégés alike can establish or enhance business relationships with prospective team members, Caltrans, and other agency staff."*

**Eddie W. Kho, P.E.,**  
LEED AP BD&C, QSD/QSP  
Morton & Pitalo, Inc.



*"The Calmentor program enabled Holdrege & Kull (H&K) to connect with and learn from experienced mentor firms, and to build relationships with representatives from Caltrans and other state and local agencies. As a result of the program, H&K teamed with Caltrop Corporation and won two Caltrans contracts for materials testing and special inspection. The program works."*

**Jeff Cox,**  
Director of Business  
Development/Geologist  
Holdrege & Kull - Consulting  
Engineers and Geologists





## PROGRAM SPONSORS

**Caltrans** – The Program’s primary sponsor, Caltrans provides administrative support for the program, is the central repository of program documents, and maintains the Calmentor North Region database and website.

**ACEC California** – The Redwood, North Coast and Sierra chapters of the California Member Organization of the American Council of Engineering Companies (ACEC) support and promote program implementation.



## North Region

*Promoting Small Business Involvement in Architectural & Engineering Projects in California’s North Region*



For additional information, please review the Program Guidelines available online:  
<http://www.dot.ca.gov/d3/calmentor>

For additional information, please contact:

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## Don't miss your opportunity to be a part of our Mentor / Protégé Program!

- Network and partner with local firms
- Expand your business opportunities
- Achieve your full growth potential
- Attend business events focused on the transportation industry.



### DISTRICT 1

Del Norte  
Humboldt  
Lake  
Mendocino

### DISTRICT 2

Lassen  
Modoc  
Plumas  
Shasta  
Siskiyou  
Tehama  
Trinity  
Portions of Butte  
and Sierra Counties

### DISTRICT 3

Butte, Colusa  
El Dorado  
Glenn  
Nevada  
Placer  
Sacramento  
Sierra  
Sutter  
Yolo  
Yuba